

TOP 200

REAL ESTATE AGENTS

In America 2014

Top Real Estate Agents Are Gaining Market Share and Growing Production Just As Much of Their Competition Leaves the Real Estate Business

The last five years have been turbulent in the real estate industry. Over 50% of the competition has been swept away during this time of change. For many of the nation's top producers, the consumers "flight to quality" has created a unique opportunity to grow market share.

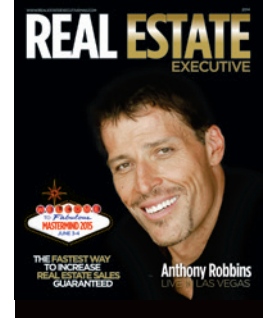
Real Estate Executive Magazine compiled the most comprehensive list of the Nation's Top 200 Real Estate Agents as ranked by their total yearly mortgage volume. Entries include both real estate agents and real estate teams. *Real Estate Executive Magazine* seeks to recognize and celebrate the service, dedication, and hard work that leading real estate agents put into serving their clients.

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RK	NAME	COMPANY	CAT	2013 VOLUME
151	Jordana Leigh	Rodeo Realty	Agent	\$119,000,000
152	Gorman Group	Coldwell Banker Residential Brokerage/NRT	Team	\$117,507,202
153	Mary Bee-Thrasher	Today Sotheby's International Realty	Agent	\$117,499,276
154	Joshua Wesoky	Sotheby's International Realty/NRT	Agent	\$115,838,722
155	Mike Grbic	Select Homes - Mike Grbic Team	Team	\$115,415,941
156	S. Corrigan, P. Cohen & M. Dykstra	Berkshire Hathaway HomeServices Cali. Properties	Team	\$115,078,125
157	L. Droubi, BJ Droubi & D. Pennebaker	Coldwell Banker Residential Brokerage/NRT	Team	\$115,063,500
158	The Rubin Team	Douglas Elliman Real Estate	Team	\$114,935,375
159	David Caskey	Shorewood Realtors	Agent	\$114,299,784
160	The Geronsons	Prudential California Realty	Team	\$114,000,000
161	David Mills	John L. Scott Bellevue Main	Agent	\$113,503,540
162	The Andrew Anderson Team	Douglas Elliman Real Estate	Team	\$113,218,601
163	The Holly Parker Team	Douglas Elliman Real Estate	Team	\$113,159,520
164	Eloy Carmenate	ONE Sotheby's International Realty	Agent	\$112,958,876
165	Topmark Realty	Keller Williams Realty	Team	\$112,059,873
166	Carrie Wells	Coldwell Banker Mason Morse Real Estate	Agent	\$111,979,800
167	Kurt Wannebo	San Diego Real Estate and Investments	Team	\$111,364,237
168	Leighton Candler	The Corcoran Group/NRT	Agent	\$110,833,125
169	Bracha Group NYC	Keller Williams Realty	Team	\$110,791,084
170	The Morabito Team	Douglas Elliman Real Estate	Team	\$110,739,125
171	Deborah Rieders	The Corcoran Group/NRT	Agent	\$110,701,500
172	Suzanne Frisbie	The Corcoran Group/NRT	Agent	\$109,715,000
173	B. Bross, A. Chingas & D. Bross Team	The Riverside Realty Group	Team	\$109,561,078
174	Elite Team	Century 21 Realty Alliance	Team	\$109,461,454
175	Ashley Leigh	Linton Hall, Realtors	Team	\$109,413,935
176	The Emily Beare Team	CORE	Team	\$109,323,118
177	Jim Keaty	Keaty Real Estate LLC	Team	\$108,982,507
178	The Sue Adler Team	Keller Williams Realty	Team	\$108,956,302
179	Larry Young & Associates	Berkshire Hathaway HomeServices Cali. Properties	Team	\$108,872,380
180	The Banner Team	Long & Foster Real Estate, Inc.	Team	\$108,319,546
181	Hugh Cornish	Coldwell Banker Residential Brokerage/NRT	Agent	\$107,910,751
182	Gregg Lynn	Sotheby's International Realty/NRT	Agent	\$107,649,016
183	Hughes Real Estate Group	Silver Creek Realty Group	Team	\$107,376,206
184	Don Wenner	DLP Realty	Team	\$107,300,000
185	Collins Group Realty	Collins Group Realty	Team	\$106,500,000
186	Suzanne Perkins	Sotheby's International Realty/NRT	Agent	\$106,432,500
187	Marti Hampton	RE/MAX One Realty	Team	\$106,215,739
188	The Dupree Team	The Keyes Company	Team	\$106,027,925
189	McMonigle Team	Berkshire Hathaway HomeServices Cali. Properties	Team	\$105,813,738
190	Maxine & Marti Gellens	Berkshire Hathaway HomeServices Cali. Properties	Team	\$105,773,488
191	The Mottola Group	Long & Foster Real Estate, Inc.	Team	\$105,748,559
192	Patrick Lilly Team	CORE	Team	\$105,386,981
193	Santiago Arana	The Agency	Agent	\$105,282,500
194	Michelle&Company	William Raveis Real Estate, Mortgage & Insurance	Team	\$104,867,645
195	Alan Shafran	The Alan Shafran Group	Team	\$104,716,330
196	The David Banks Team	RE/MAX By The Bay	Team	\$104,137,279
197	Penny Yerks	TTR Sotheby's International Realty	Team	\$104,062,500
198	Brett Tanner	Keller Williams Realty Phoenix	Team	\$104,014,461
199	Robin Gordon	Berkshire Hathaway HomeServices Fox & Roach, Realtors	Team	\$103,918,207
200	Beth Dickerson	Gibson Sotheby's International Realty	Agent	\$103,817,300



Money Making Training for Real Estate Executives, Brokers & Realtors

The last few years have been turbulent in the real estate industry. Over 70% of your competition has been swept away. The real estate industry has experienced dramatic changes and for many agents and brokers it has been challenging. Never before has investing in yourself been more critical. Implementing the turn-key strategies, predictable loan systems and marketing secrets generating results for the nation's top producers—those earning \$500k, \$900k and \$1,500,000+ in personal net income, even in today's turbulent real estate market—can help you take your business to the next level.

At Real Estate Executive Magazine and Real Estate Success Summit we are serious about helping agents and brokers who are serious about creating stable, healthy, personally fulfilling businesses. The real estate business is fun and creative and challenging and filled with possibilities. What it's not is easy or effortless. If you are looking for a "get rich quick," "I don't want to spend any time," "business should be easy" approach to building a real estate business, this is not the place for you. You can create a real estate business that gives you time and freedom and money, but it will take work. We are here to help, but we can only help the originators, managers and executives who are willing to work for it. We take pride in getting our clients results, but we are only half of the equation.

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