



January 26, 2016

Inman Connect New York 2016



Maggie Kent thrives on being highly knowledgeable and up to the moment on both the Manhattan and global real estate markets. She is a skilled negotiator who focuses on getting her clients the best deal possible while maintaining an understanding of the emotional and financial demands of any transaction. She dedicates herself to getting results, whether a client is looking to buy or sell a home, invest or relocate.

A downtown resident for 20 years, Kent specializes in new developments, re-sales, residential coops, lofts and townhouses in her surrounding neighborhoods and beyond, with a keen eye for marketing innovation. Kent's exuberance, endurance and tenacity were apparent when she shepherded over 35 apartments to contract within 90 days as Co-Director of Sales at CORE's new development project in Chelsea at 305W16. All the while, Kent broke price per square footage records for her sellers in a variety of other buildings. In addition, she has starred on HGTV's hit television series, *Selling New York* since its premiere season and consistently garners press in major publications including *The Wall Street Journal*, *The New York Times* and *The Real Deal*.

Kent comes to real estate organically. Her family firm won numerous awards in the highest grossing real estate region in Canada, her country of origin. In addition, Kent's background in the arts and events promotion gives her an extraordinary marketing edge with a unique sensitivity when working with her high profile clientele. Previously a top producer and Managing Vice President of a New York City boutique real estate firm, Kent brings her years of insight, experience and dedicated service to ensure her clients get the results they need. Her personal motto is: "Think it, make it, believe it."

My Speakers Sessions

Thursday, January 27

3:15pm

Strategies for Standing Out: How to Stay Ahead of the Rising Tide of Industry Growth