

## The Closer: Flips and splits in the NYC real estate community

Friday, January 7th 2011



Tom Postilio, (r.), a founding member of CORE with Hilary Kole.

CORE broker and managing director Tom Postilio is a busy guy. Not only is he a founding member of the real estate agency, he's also a nationally known cabaret singer and budding TV star.

Postilio is among the stars of "Selling New York," the top-rated HGTV show that chronicles the ups and downs of three New York City real estate agencies. The show's second season premiered last night; it's on Thursdays at 9 p.m. Postilio's cabaret life has taken him all over the world. He's played the Rainbow Room, the Algonquin and the Hollywood Bowl. His next gig is opening the Palladium, a venue at the Center for Performing Arts in Carmel, Ind.

Over the holidays, Postilio brought worlds together when he thanked clients and real estate friends with an elegant dinner at Feinstein's at Loews Regency, the NYC cabaret. After a three-course meal, Postilio performed with club namesake Michael Feinstein and Hilary Kole.

"Most brokers bring a bottle of Champagne to a closing," says Postilio, born and raised in Ozone Park, Queens. "I wanted to do something more."

Postilio just inked the exclusive on an Essex House two-bedroom priced at \$4.4 million. Go to [coregroupnyc.com](http://coregroupnyc.com) and [tompostilio.com](http://tompostilio.com) for info.