

THENATIVESOCIETY

Tell Us Your Native Story.

July 9, 2015

Bryan Baltimore: Licensed Real Estate Salesperson, CORE



What's Your NativeAdVantage:

Bio:

Bryan Baltimore is a Licensed Real Estate Salesperson at CORE, working alongside industry veteran Michael Rubin. As Michael's assistant, he ensures that deals and transactions run smoothly from start to finish while overseeing marketing initiatives. First joining CORE as a New Development Associate, he is well-versed in researching relevant market trends, synthesizing data and keeping a pulse on New York City's pipeline of residential projects. He boasts a highly unique portfolio of real estate experience in both the resale and new development sectors, complimented by his thorough approach to customer service. Bryan finds great joy in knowing that his clients are completely satisfied with the service that he provides. His outgoing personality, ability to solve problems and attention to detail are just a few of the qualities that make him a great asset to CORE. He is a graduate of the University of South Florida in Tampa, where he received a Bachelor's in Economics with a minor in Business Administration.



What do you do best?

I am great at making people feel comfortable and gaining trust among others. I am very transparent and I'm always looking to make the lives of those around me better. When you look me in my eyes you know I am fully engaged. I genuinely care.

What makes you the best?

I have a strong faith in who I am and what I am doing. I believe in myself. That paired with a resilient mindset and an absurd willingness to succeed places me among the finest.

How will you become the best?

Day in and day out work ethic. There are no shortcuts. Real estate is a grind but each day is an opportunity to improve. It is important for me to learn something new, meet someone new and perfect my craft every day. I'm in this business for the long haul.

What are your aspirations: business & personal?

Personal: To build wealth for future generations. To become fluent in Portuguese and own property in Brazil. To learn to play the guitar. To live life with purpose and meaning.

Business: Ultimately, to be the best in what I do and how I do it while giving back and inspiring others. All profits, growth and gain follow these ideals.



What fascinates you?

I find great interest in diversification. I enjoy learning about cultures, ways of life and the evolution of people

Favorite Motto?

Be comfortable being uncomfortable.

Favorite People?

Family, friends and new people. I think that covers pretty much everyone.

Favorite Places?

San Juan, Puerto Rico, Montauk, New York and anywhere up real high or on the water. Clean air. Clear mindset. Renewed perspective.

Favorite Products?

A nice skeleton watch, tailor-fitted suit, a perfectly aged rib-eye steak and a really good glass of Pinot Noir...I'm a classic man.

Current Passions?

To see the world and rediscover myself over and over again in the process.

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