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DEEDS & DON'TS

AGENTS' OWN ABODES

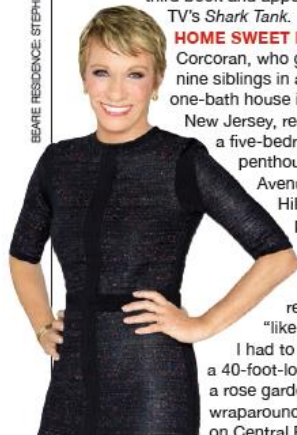
A sneak peek at how the other side lives



BROKER: Emily Beare
AGENCY: Beare joined Core in 2006 and has represented such high-profile developments as Walker Tower and the Annabelle Selldorf-designed 520 West 19th Street.

HOME SWEET HOME: After raising their children in Tenafly, New Jersey, Beare and her husband now live in a landmarked prewar building at East 52nd Street and First Avenue. "The apartment feels like a house," Beare says of the 1,700-square-foot three-bedroom rental, which features a laundry room, 10 closets, and interiors by her designer friend Robert Passal.

BROKER: Barbara Corcoran
AGENCY: Corcoran Group Real Estate, which she founded in 1973 and sold for \$66 million in 2001. She is at work on a third book and appears regularly on TV's *Shark Tank*.



HOME SWEET HOME: Corcoran, who grew up with nine siblings in a two-bedroom, one-bath house in Edgewater, New Jersey, recently renovated a five-bedroom duplex penthouse on Fifth Avenue in Carnegie Hill. When the previous owner told her that it was available, Corcoran reports, she was "like a dog in heat—I had to have it. There's a 40-foot-long greenhouse, a rose garden, and a wraparound terrace smack on Central Park."

BROKER: Louise Phillips Forbes

AGENCY: Halstead, for nearly three decades.

HOME SWEET HOME: Phillips Forbes purchased her first apartment—

a classic five in an Emery Roth–designed building at 310 West End Avenue—in 1993. A dozen years later, with a husband and two young sons in tow, she combined the residence with the unit above. She admits to dishing out record prices for each, but believes that "when you buy for the right emotional reasons, it always turns out to be a great business decision, too."



BROKER: Ryan Serhant

AGENCY: In just nine years at Nest Seekers International, the 33-year-old broker and *Million Dollar Listing* personality has built a team of more than 60 agents working in New York, Los Angeles, Miami, and the Hamptons.

HOME SWEET HOME: In 2014, Serhant purchased his first pad, a Hudson Square penthouse with two terraces on Renwick Street. "It was love at first sight," he says of the home, formerly one of his listings. "I'm within blocks of Tribeca, the West Village, and SoHo, without having to live in the craziness of those neighborhoods."



BROKER:

Leonard Steinberg
AGENCY: The 20-year real estate veteran is president of the tech-driven brokerage firm Compass.



HOME SWEET HOME: "I worked on the design and marketing of 150 Charles Street for almost seven years," says Steinberg, a native of Cape Town, South Africa, who sold himself on a 2,200-square-foot two-bedroom apartment in the CookFox Architects–designed building. "I love the location, the graciously proportioned rooms, and amenities like the gym and the pool. And the West Village is virtually recession-proof." —*Jean Nayar*