

BROKERS WEEKLY

THE RESIDENTIAL MARKETPLACE

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WHO'S NEWS



C O R E Group Marketing announced that **Maggie Kent** and partner **David Roger Grossmann** have joined the firm.

Known as the "Kent Group," they

will be focusing their efforts on residential re-sales in lower Manhattan in addition to the Brooklyn and Queens waterfront.

Prior to joining CORE, Kent and Grossman worked together at Nest Seekers International, a full service real estate firm specializing in the sale and rental of New York condominiums, cooperative apartments and townhouses.

Kent and Grossman were among the company's top producers.

Originally from Canada, Kent grew up amongst a family-owned award-winning real estate firm.

A downtown Manhattan resident for over 15 years, she has



a strong background in arts and events promotion, which has resulted in exciting connections and long-term clientele.

Her real estate experience is broad, spanning from new developments, lofts and townhomes, to Manhattan's rental market.

Grossmann, who is fluent in Spanish, lends extensive experience in emerging market sales, and will continue to do business in Long Island City and Brooklyn waterfront regions.

Grossman holds a Master's degree in art history and worked as a curator for various art galleries prior to entering the world of real estate sales.



DJK Residential, a division of SIRVA, announced that **Lily Insogna** has joined the firm as an associate broker.

Insogna is a native New Yorker currently living in Manhattan. Most recently, she worked exclusively in the sales department of Solaria, a premier condominium in Riverdale, Bronx.

Before that, Insogna worked at Sotheby's as an associate broker for one year. For two years prior to Sotheby's, she worked at Manhattan Club as a sales agent and gained her brokers license.

In 2005, Insogna started her own company, Lily Insogna LLC, working with re-

ferreds for New York real estate sales and high-end rentals.

Before pursuing a career in real estate, Insogna was a Wall Street investment broker for 25 years.

Insogna earned her Bachelor's degree in business from New York University and has taken courses at Fashion Institute of New York and New York School of Interior Design.

She is a member of REBNY, MANAR, New York City Ballet, American Ballet Theatre and PETA.



Mark Goldman has joined **Coldwell Banker Previews International** as associate managing director.

Goldman credits his previous experience with Coldwell Banker Previews International in Southern California for his move to Coldwell Banker in Manhattan.

Goldman has over eight years of high-end real estate sales and rental experience. Within the past two years, he has generated a business responsible for over \$250 million in development and sales.

Goldman began his real estate career with Coldwell Banker Previews International in Beverly Hills, Calif., specializ-

ing in Beverly Hills and the Hollywood Hills areas before tackling the very unique and exclusive Manhattan marketplace.

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